



Keep IT Simple

Keeping IT simple since 1988!

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KIS - Keep IT Simple
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United States

Quote #	10252 v5
Date	2024/05/08
Expires	2024/06/08
Contact	Matt Eickmann

Prepared for City of Carmel-by-the-Sea
Joel Staker
Monte Verde Street
Carmel-by-the-Sea, CA 93923
United States

T: 831-620-2025
E: jstaker@ci.carmel.ca.us

ACCEPT QUOTE

02-15-2024 PAN 1410

Fees

Category	Item	Qty	Price	Total
Network Security & Firewalls	Palo Alto Networks PA-1410 Network Security/Firewall Appliance Strata PA-1410 Network Security/Firewall Appliance - 12 Port - 10GBase-X, 5GBase-T, 10/100/1000Base-T, 1000Base-X - 10 Gigabit Ethernet - 1.11 GB/s Firewall Throughput - 3DES, AES (128-bit), AES (192-bit), AES (256-bit), MD5, SHA-1, SHA-256, SHA-384, SHA-512, SSL - 8 x RJ-45 - 10 Total Expansion Slots - 1U - Rack-mountable	2	\$7,314.00	\$14,628.00
Software Licensing	Palo Alto Core Security Bundle - Subscription License - 5 Year Palo Alto Core Security Bundle Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, DNS Security and SD WAN - Subscription License - 5 Year	2	\$27,153.00	\$54,306.00[†]
Services	Palo Alto Premium Support - 5 Year - Service Palo Alto Premium Support - 5 Year - Service - Technical <ul style="list-style-type: none"> • Provides reliable support to resolve all your technical issues • 5 Year service duration to ensure maximum productivity and deliver timely results 	2	\$8,316.00	\$16,632.00[†]
Switches	Meraki MS350-24X L3 STCK CLD-MNGD 24XGIGE MGIG UPOE Switch	2	\$6,116.00	\$12,232.00
Cable	Meraki 40GbE QSFP Cable, 1 Meter	2	\$160.00	\$320.00
Power Supplies	Meraki 250WAC PSU	2	\$410.00	\$820.00
Software Licensing	Meraki MS350-24X Enterprise Support - Subscription License - 5 Year Meraki Enterprise + 5 Years Enterprise Support - Subscription License - 1 Switch - 5 Year - Cisco Meraki MS350-24X Cloud Managed Switch - Subscription License 1 Switch - 5 Year License Validation Period	2	\$1,010.00	\$2,020.00[†]

Category	Item	Qty	Price	Total
Services / Professional Services	KIS Professional Services - Firewall and Switch Installation <ul style="list-style-type: none"> • Configuration migration, and cleanup • Onsite cutover • Configure and deploy two WAN switches 	1	\$6,450.00	\$6,450.00 [†]

[†] Non-taxable item

Please contact us if you have any questions.

Comments
CMAS: 3-18-70-2443Q

One-Time Subtotal	\$107,408.00
Sales Tax Rate (9.25%)	\$2,590.00
Total	\$109,998.00 USD

ACCEPT QUOTE

Cost Breakdown

Category	Fees
Network Security & Firewalls	\$14,628.00
Software Licensing	\$56,326.00
Services	\$16,632.00
Switches	\$12,232.00
Cable	\$320.00
Power Supplies	\$820.00
Services / Professional Services	\$6,450.00
Sales Tax Rate	\$2,590.00
Total	\$109,998.00 USD

Terms and Conditions

A convenience fee of two point nine percent (2.9%) will be applied to credit card purchases.

Unless otherwise stated on the invoice, payment terms are thirty (30) days net from date of invoice. If Buyer fails to pay in accordance with these terms, KIS, at its option, may charge Buyer, and Buyer shall pay KIS (in addition to the price), a delinquent administrative service charge on the unpaid amount at the rate of one and a half percent (1.5%) per month (or such lower rate as may be the maximum allowable by law) from any such date until the date of payment. Should the Buyer become delinquent in the payment of any sum due to KIS, KIS shall not be obligated to continue performance under any agreement with Buyer. In the event of default, collection costs and attorney fees may apply.

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