

Organization Information

Enter applicant's email below:

Email *

mpbtgrants@gmail.com

Name of Applicant Organization: *

Monterey Peninsula Ballet Theatre (MPBT)

Name and Position/Title of staff applying on behalf of the Organization: *

Jennifer Watts, MPBT Grants

Organization Mailing Address: *

225 The Crossroads Blvd #253

Telephone Number: *

8319980793

https://docs.google.com/forms/d/1_qtAEKhgMNeGViy-O3UbomAxiNy4TtDXOLyu8gcQJk/edit#response=ACYDBNjgHwX3NhsdF77fAXRDXTFhxtC2... 1/7

Email: *

mpbtgrants@gmail.com

Geographic Area(s) the Organization serves: *

Monterey County, CA

Age groups served by the Organization: *

- 0-12
- 13-17
- 18-24
- 25-34
- 35-44
- 45-54
- 55-64
- 65 and over

Number of Carmel-by-the-Sea (93921) residents the Organization serves: *

75-85 young artists (and the many residents who come see our annual Nutcracker Performance at the Sunset Center)

https://docs.google.com/forms/d/1_qtAEKhgMNeGViy-O3UbomAxiNy4TtDXOLyu8gcQJk/edit#response=ACYDBNjgHwX3NhsdF77fAXRDXTFhxtC2... 2/7

Is this Organization incorporated as a Nonprofit Organization? *

Yes

No

Is this Organization a Carmel school? *

Yes

No

Project/Program Details

Project/Program Name: *

The Nutcracker Ballet

Amount requested (up to \$3,000): *

\$3000

Please provide the name of the project, program, or service that the Carmel-by-the-Sea grant ("grant") funding will be used to support. *

Nutcracker Community Performances at Sunset Center

https://docs.google.com/forms/d/1_qtAEKhgMNeGViy-O3UbomAxiNy4tTdXOLyu8gcQJk/edit#response=ACYDBNjgHwX3NhsdF7fAXRDXTFhtxC2... 3/7

Please provide a description of the project, program, or service that the grant funding will be used to support. *

Each year since 2017 (except for 2020), MPBT has staged 3 community performances of the Nutcracker Ballet over one weekend in early December at the Sunset Center. Combining a youth-driven, locally based, pre-professional production with a locally based performing arts venue has afforded Carmel youth and the local Carmel community an opportunity to fully engage their senses in the music, dance, costumes, lighting, and joy of Tchaikovsky's Nutcracker. For many families, this event has become an annual holiday tradition, and complements the other holiday programming Carmel-by-the-Sea offers. For numerous years, the Nutcracker fills Sunset Center's capacity with sold-out shows. Local children who attend the Kingdom of Sweets Party (a pre-Sunday matinee experience put on by MPBT and held in the Sunset Center) engage with Clara and the Sugar Plum Fairy, as well as other lead cast members, and revel in the beauty, poise, kindness, and confidence of these performers. These traditions and memories last a lifetime – for the dancers and audience members, kids and adults, of our community.

https://docs.google.com/forms/d/1_qtAEKhgMNeGViy-O3UbomAxiNy4tTdXOLyu8gcQJk/edit#response=ACYDBNjgHwX3NhsdF7fAXRDXTFhtxC2... 4/7

Please describe the specific benefit to the Carmel-by-the-Sea community that your project, program, or service will provide. Be sure to include the target population and number of community members that will be served. *

In 2023, over 130 boys and girls aged 5-18 participated in the three community performances as well as a Friday morning Free Arts Outreach Community Performance for students from the Salinas Unified School District. The 130 performers (approximately 70% from Tularcitos Elementary, River School, Carmel Middle School, Carmel High School, Stevenson Lower & Middle Divisions, as well as home schooled children living in Carmel), spent their weekends, and for some their weeknights, for almost four months learning their parts, collaborating with others, surprising & supporting their younger dancer buddies through a "buddy program," engaging in outreach support activities (i.e., conducting mini-performances at local schools, making holiday cards for the Community Partnership for Youth), and personally developing their own dance and on-stage presence skills, as well as their confidence and self-esteem. In essence, MPBT provides a safe place for these youth to share their passions, develop their leadership skills, make connections amongst themselves and with their community, and thrive in an environment where they are celebrated for their passions, successes, shortcomings, talents and efforts. Thankfully, Carmel residents and surrounding communities also celebrate the hard work and dedication of these dancers and demonstrate their genuine appreciation by attending the performances and generously giving their thunderous applause as the curtain falls.

Primary Target Population:

- 130+ boys & girls aged 5-18 from various school districts and cooperatives.
- Over 700 students from the Salinas Unified School District (attended a free Friday morning production of the Nutcracker)
- Over 2000 arts patrons from the Carmel & surrounding Monterey County communities (watched one of 3 pre-professional productions)

Secondary Target Population (via MPBT Outreach programs):

- Over 450 students at Community Partnership for Youth (received homemade holiday cards)
- Over 600 students at a few Monterey County schools who see 20-minute excerpts of the Nutcracker during school visits, leading up to the December performances

Please describe how your organization would use the funding awarded, including equipment or services that would be purchased and why. *

Each year, MPBT contracts with the Sunset Center, a local entity equipped to support a professional production, in Carmel-by-the-Sea. Understandably, Sunset Center – as a professional organization themselves – does not negotiate contract rates. Sunset Center costs rose 20% last year and 15% the year prior, challenging MPBT to cover increased venue costs as well as all operating expenses as it recovered from the pandemic. This year, MPBT consciously expanded its fundraising and grant writing efforts to help cover both sets of expenses, as it had to dip into reserves in the initial years out of COVID. As such, if awarded, MPBT would use this grant to help defray a portion of the rising cost of our event venue – Sunset Center.

https://docs.google.com/forms/d/1_qIAEKHigMNeGViy-O3UbomAxiNy4TtDXOLyu8gcQJk/edit#response=ACYDBNjgHwX3NhsdF7f7iAXRDXTFhtxC2... 5/7

Attachments

To complete your application, kindly email the following four (4) attachments to cityclerk@ci.carmel.ca.us. Please be sure your organization's name is in the subject line of the email and on all attachments.

- 1) **Proof of non-profit status:** provide a copy of the organization's 501(c) letter from the IRS.
- 2) **Budget Plan for the Grant:** provide a detailed line item budget plan explaining how the grant funds will be utilized for the project, program, or service.
- 3) **Current Annual Operating Budget:** provide an up to date operating budget that provides detailed information on your organization's annual revenue sources.
- 4) **Past two year's financial statements:** provide a copy of the **past two year's** financial statements, featuring balance sheets, revenue sources, profit/loss statements, and a breakdown of the percentage of revenue allocated for administration, salaries, and program costs.

Certification and Signature

The Applicant Organization hereby acknowledges and agrees to the following terms:

- 1) Compliance with City Council Discretionary Funds Grant Program requirements is mandatory, encompassing submission deadlines and payment disbursements.
- 2) Utilization of City Council Discretionary Funds Grant Program funds for ineligible activities/services, as delineated in City Council Policy C16-- City Council Discretionary Funds Grant Program, is prohibited.
- 3) Receipt of City Council Discretionary Funds Grant Program funding does not guarantee an automatic annual allocation.
- 4) Any allocated City Council Discretionary Funds Grant Program funding must be utilized solely as specified in the application form.
- 5) The applicant organization must sign an agreement with the City of Carmel-by-the-Sea, as provided by the City, by a duly authorized representative to receive the funds.
- 6) All awarded funds must be expended by the end of the 2024-2025 fiscal year (June 30, 2025).
- 7) Within 30 days after the conclusion of the Project/Program/Service or by June 30, 2025, the recipient must furnish a comprehensive account with supporting documentation regarding fund usage.
- 8) Any unspent funds or funds not properly documented as per the signed agreement must be returned to the City.

https://docs.google.com/forms/d/1_qIAEKHigMNeGViy-O3UbomAxiNy4TtDXOLyu8gcQJk/edit#response=ACYDBNjgHwX3NhsdF7f7iAXRDXTFhtxC2... 6/7

9) The City reserves the right to conduct audits and/or request additional documentation to substantiate fund expenditure. Failure to provide adequate documentation may impact future funding prospects.

I, acting on behalf of the aforementioned nonprofit applicant organization, certify that I have read, understand and agree that the aforesaid information is accurate, factual, and current.

Name and Title of staff applying on behalf of the Organization *

Jennifer Watts, MPBT Grants

Organization name *

Monterey Peninsula Ballet Theatre (MPBT)

Date *

MM DD YYYY

04 / 04 / 2024

This form was created inside of Carmel-by-the-Sea.

Google Forms

https://docs.google.com/forms/d/1_qIAEKhgMNeGViy-O3UbmAxiNy4TtDXOLyu8gcQJk/edit#response=ACYDBNjgHwX3NhsdF7fAXRDXTFhtxC2... 7/7

INTERNAL REVENUE SERVICE
P. O. BOX 2508
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: **AUG 30 2017**

MONTEREY PENINSULA BALLET THEATRE
CORP
225 THE CROSSROADS BLVD STE 253
CARMEL, CA 93923

Employer Identification Number:
81-5074438

DLN:
17053117305027

Contact Person:
CHRIS BROWN ID# 31503

Contact Telephone Number:
(877) 829-5500

Accounting Period Ending:
April 30

Public Charity Status:
170 (b) (1) (A) (vi)

Form 990/990-EZ/990-N Required:
Yes

Effective Date of Exemption:
January 4, 2017

Contribution Deductibility:
Yes

Addendum Applies:
No

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

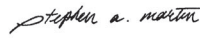
If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

MONTEREY PENINSULA BALLET THEATRE

Sincerely,

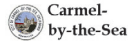


Director, Exempt Organizations
Rulings and Agreements

Letter 947

4/30/24, 3:12 PM

Carmel-by-the-Sea Mail - Supplemental Info needed on Carmel Discretionary Grant Application



Nova Romero <nromero@ci.carmel.ca.us>

Supplemental Info needed on Carmel Discretionary Grant Application

MPBTGrants <mpbtgrants@gmail.com>
To: Nova Romero <nromero@ci.carmel.ca.us>

Thu, Apr 25, 2024 at 11:05 AM

Nova,

I greatly appreciate you reaching out to seek clarification on MPBT's grant request this year. I had interpreted the "no rent" funding policy as not covering the organization's operating rent for our weekly rehearsals, administration activities, etc. I did not fully appreciate that this meant our performance venue facility fee would also be considered "rent." Thank you for that clarification.

As with last year, our request is exactly for the purpose you mention - offering free attendance to a Nutcracker performance for the youth of Monterey county who may not otherwise be able to attend such a performance due to financial constraints. Our Friday morning performance - Free Arts Outreach Community Performance, allows students from the Salinas Unified School District (SUSD) to attend the Nutcracker - at no cost to them. The Sunset Center facility fee is just one of many costs MPBT incurs to mount this particular performance. Other costs include third-party technology services, guest artist fees, Sunset Center labor & equipment costs, etc. While this year we are not seeking financial aid for some of our performers, we are politely requesting the City Council's consideration to help defray the other expenses needed to hold the Friday morning performance for SUSD.

Each performance of the Nutcracker (removing the Sunset Center Facility Fees only) costs about \$12,500. If all Sunset Center expenses are removed (including labor & technical equipment - lights, sound, etc. - costs), MPBT still spends an additional \$9,000 to make this particular SUSD performance happen. (Please see attached budget for details.) MPBT is pursuing the City Council Discretionary Funding (as well as other grant opportunities) to defray these additional costs so we may continue delighting 700+ students from SUSD with the Nutcracker this December 2024.

We greatly appreciate your time and consideration. Please let me know if you have any further questions about our application.

With gratitude,
Jennifer Watts
MPBT, Grants
(415) 412-8887

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 **CCDF Application - Free Youth Community Performance_budget_2024.pdf**
180K

**Monterey Peninsula Ballet Theatre (MPBT)
Nutcracker Community Performances**

Total Funding Request \$3,000
 Project Name Nutcracker Community Performances
 Contact Name: Jennifer Watts, MPBT Grants
 Contact Email & Phone Number: mpbtgrants@gmail.com; (415) 412-8887

EXPENSES - 2023

Sunset Center Costs (4 shows)	\$	62,880
<i>Total Cost (3 ticketed community shows)</i>	\$	47,160
<i>Total Cost (1 Free Youth Outreach Show)</i>	\$	15,720

Details

<i>Sunset Labor</i>	15,596
<i>Extra Tech</i>	8,230
<i>Facility Fees</i>	39,057

Monterey Peninsula Ballet Theatre, Corp

Budget vs. Actuals: FY2024 Budget - FY24 P&L

May 2023 - March 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
3000 Individual Donations	350.00	5,000.00	-4,650.00	7.00 %
3029 Board Member Donations	1,500.00		1,500.00	
3030 Raise/Craze Fundraising	9,000.72		9,000.72	
3031 Monterey Gives Donations	10,197.67		10,197.67	
Total 3000 Individual Donations	21,048.39	5,000.00	16,048.39	420.87 %
3005 Corporate Donations	19,082.98	2,000.00	17,082.98	954.15 %
3010 Grants	1,500.00	6,000.00	-4,500.00	25.00 %
3070 Advertising Revenue	8,700.00	7,500.00	1,200.00	116.00 %
3100 Special Events Income				
3110 Auction Revenue	6,283.46	5,000.00	1,283.46	125.67 %
3124 Pointe of Art Revenue	10,092.00		10,092.00	
3125 Event Revenue	1,006.06	20,000.00	-18,993.94	5.03 %
3130 Benefit Drawing Tickets		1,500.00	-1,500.00	
Total 3100 Special Events Income	17,381.52	26,500.00	-9,118.48	65.59 %
3200 Fees				
3200.1 Nutcracker Income (Net Sunset Settlement)	50,379.69	35,000.00	15,379.69	143.94 %
3200.2 Audition Fees	60.00	2,500.00	-2,440.00	2.40 %
3200.3 Participation Fees	50,240.00	40,000.00	10,240.00	125.60 %
3200.5 Convenience Fee	274.27	300.00	-25.73	91.42 %
3200.6 Volunteer Opt Out Fee	3,600.00		3,600.00	
Total 3200 Fees	104,553.96	77,800.00	26,753.96	134.39 %
3500 Sales of Product Income	13,001.70		13,001.70	
3500.1 Sweatshirt Sales		1,200.00	-1,200.00	
3500.5 Misc Merch. Sales		7,000.00	-7,000.00	
Total 3500 Sales of Product Income	13,001.70	8,200.00	4,801.70	158.56 %
Unapplied Cash Payment Income	0.00		0.00	
Total Income	\$185,288.55	\$139,000.00	\$52,288.55	139.30 %
GROSS PROFIT	\$185,288.55	\$139,000.00	\$52,288.55	139.30 %
Expenses				
6000 Cost of Labor				
6005 Artistic Director	35,132.14	30,000.00	5,132.14	117.11 %
6010 Instructors	10,885.33	11,000.00	-114.67	98.96 %
6100 Payroll Tax Expense	4,580.08	4,200.00	380.08	109.05 %
6150 Payroll Processing Fees	1,141.56	1,100.00	41.56	103.78 %
Total 6000 Cost of Labor	51,738.11	46,300.00	5,438.11	111.75 %
7000 Advertising & Marketing	7,288.00	6,000.00	1,288.00	121.47 %
7000.3 Program Advertising		2,500.00	-2,500.00	
Total 7000 Advertising & Marketing	7,288.00	8,500.00	-1,212.00	85.74 %
7020 Bank Charges & Fees	1,009.75	1,000.00	9.75	100.98 %
7040 Contractors	24,947.78	14,000.00	10,947.78	178.20 %
7042 Costumes	2,145.69	5,000.00	-2,854.31	42.91 %

Monterey Peninsula Ballet Theatre, Corp

Budget vs. Actuals: FY2024 Budget - FY24 P&L

May 2023 - March 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
7047 Fees & Licenses	1,470.00	700.00	770.00	210.00 %
7050 Special Events Expenses	442.35		442.35	
7050.1 Gala Venue / Catering		7,500.00	-7,500.00	
7050.2 Other Gala Expenses		1,000.00	-1,000.00	
7050.4 Sponsor Reception		500.00	-500.00	
Total 7050 Special Events Expenses	442.35	9,000.00	-8,557.65	4.82 %
7060 Insurance				
7060.1 D & O Insurance	744.00	800.00	-56.00	93.00 %
7060.2 General Liability Ins	995.00	1,000.00	-5.00	99.50 %
7060.3 Worker's Comp Ins	695.37	1,500.00	-804.63	46.36 %
Total 7060 Insurance	2,434.37	3,300.00	-865.63	73.77 %
7070 Supplies	35.45		35.45	
7070.1 Nutcracker	3,321.01	2,000.00	1,321.01	166.05 %
7070.2 Kingdom of Sweets	6,694.98	5,000.00	1,694.98	133.90 %
7070.3 Wrap Party	819.26	500.00	319.26	163.85 %
7070.4 Youth Ambassador Program	1,013.66		1,013.66	
7070.5 MPBT Buddy Program	155.37		155.37	
7070.6 Next Year's KOS Supplies	850.11		850.11	
Total 7070 Supplies	12,889.84	7,500.00	5,389.84	171.86 %
7075 Professional Services				
7075.1 Accounting Services		800.00	-800.00	
7075.2 Legal Services	30.00		30.00	
7075.4 Videography/Photography	3,979.80	2,500.00	1,479.80	159.19 %
Total 7075 Professional Services	4,009.80	3,300.00	709.80	121.51 %
7075.3 Website & Email Expenses	1,297.58		1,297.58	
7083 Merchandise Purchase	5,419.67	5,000.00	419.67	108.39 %
7085 Office Supplies	601.90	1,500.00	-898.10	40.13 %
7086 Outreach	576.00	1,000.00	-424.00	57.60 %
7090 Postage & PO Box Fees	668.20	50.00	618.20	1,336.40 %
7092 Printing & Copying	1,164.05	1,000.00	164.05	116.41 %
7093 Props Sets and Dry Ice	8,312.13	4,000.00	4,312.13	207.80 %
7095 Rent & Lease	11,768.80	18,000.00	-6,231.20	65.38 %
7120 Travel	2,654.32	10,000.00	-7,345.68	26.54 %
7130 Utilities	64.56	200.00	-135.44	32.28 %
Total Expenses	\$140,903.90	\$139,350.00	\$1,553.90	101.12 %
NET OPERATING INCOME	\$44,364.65	\$ -6,350.00	\$50,714.65	-698.66 %
NET INCOME	\$44,364.65	\$ -6,350.00	\$50,714.65	-698.66 %

Cash Basis Friday, April 5, 2024 06:00 AM GMT-07:00

2/2

Monterey Peninsula Ballet Theatre, Corp

Profit and Loss

May 2023 - March 2024

	TOTAL
Income	
3000 Individual Donations	350.00
3029 Board Member Donations	1,500.00
3030 RaiseCraze Fundraising	9,000.72
3031 Monterey Gives Donations	10,197.67
Total 3000 Individual Donations	21,048.39
3005 Corporate Donations	19,082.98
3010 Grants	1,500.00
3070 Advertising Revenue	8,700.00
3100 Special Events Income	
3110 Auction Revenue	6,283.46
3124 Pointe of Art Revenue	10,092.00
3125 Event Revenue	1,006.06
Total 3100 Special Events Income	17,381.52
3200 Fees	
3200.1 Nutcracker Income (Net Sunset Settlement)	50,379.69
3200.2 Audition Fees	60.00
3200.3 Participation Fees	50,240.00
3200.5 Convenience Fee	274.27
3200.6 Volunteer Opt Out Fee	3,600.00
Total 3200 Fees	104,553.96
3500 Sales of Product Income	13,001.70
Unapplied Cash Payment Income	0.00
Total Income	\$185,268.55
GROSS PROFIT	\$185,268.55
Expenses	
6000 Cost of Labor	
6005 Artistic Director	35,132.14
6010 Instructors	10,885.33
6100 Payroll Tax Expense	4,580.08
6150 Payroll Processing Fees	1,141.56
Total 6000 Cost of Labor	51,739.11
7000 Advertising & Marketing	7,288.00
7020 Bank Charges & Fees	1,009.75
7040 Contractors	24,947.78
7042 Costumes	2,145.69
7047 Fees & Licenses	1,470.00
7050 Special Events Expenses	442.35

Cash Basis Friday, April 5, 2024 06:08 AM GMT-07:00

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Monterey Peninsula Ballet Theatre, Corp

Profit and Loss
May 2023 - March 2024

	TOTAL
7060 Insurance	
7060.1 D & O Insurance	744.00
7060.2 General Liability Ins	995.00
7060.3 Worker's Comp Ins	695.37
Total 7060 Insurance	2,434.37
7070 Supplies	35.45
7070.1 Nutcracker	3,321.01
7070.2 Kingdom of Sweets	6,694.98
7070.3 Wrap Party	819.26
7070.4 Youth Ambassador Program	1,013.66
7070.5 MPBT Buddy Program	155.37
7070.6 Next Year's KOS Supplies	850.11
Total 7070 Supplies	12,889.84
7075 Professional Services	
7075.2 Legal Services	30.00
7075.4 Videography/Photography	3,979.80
Total 7075 Professional Services	4,009.80
7075.3 Website & Email Expenses	1,297.58
7083 Merchandise Purchase	5,419.67
7085 Office Supplies	601.90
7086 Outreach	576.00
7090 Postage & PO Box Fees	668.20
7092 Printing & Copying	1,164.05
7093 Props Sets and Dry Ice	8,312.13
7095 Rent & Lease	11,768.80
7120 Travel	2,654.32
7130 Utilities	64.56
Total Expenses	\$140,903.90
NET OPERATING INCOME	\$44,364.65
NET INCOME	\$44,364.65

Cash Basis Friday, April 5, 2024 06:08 AM GMT-07:00

2/2

Monterey Peninsula Ballet Theatre, Corp

Profit and Loss
May 2022 - April 2023

	TOTAL
Income	
3000 Individual Donations	4,600.00
3005 Corporate Donations	2,208.72
3010 Grants	2,000.00
3070 Advertising Revenue	7,010.00
3100 Special Events Income	
3110 Auction Revenue	4,370.00
3130 Benefit Drawing Tickets	640.00
Total 3100 Special Events Income	5,010.00
3200 Fees	
3200.1 Nutcracker Income (Net Sunset Settlement)	38,120.14
3200.2 Audition Fees	2,803.00
3200.3 Participation Fees	40,640.00
3200.5 Convenience Fee	209.25
Total 3200 Fees	81,772.39
3301 Costume Sales	800.00
3500 Sales of Product Income	
3500.1 Sweatshirt Sales	1,160.80
3500.5 Misc Merch. Sales	7,617.77
Total 3500 Sales of Product Income	8,778.57
Total Income	\$112,179.68
GROSS PROFIT	\$112,179.68
Expenses	
6000 Cost of Labor	
6005 Artistic Director	30,000.00
6010 Instructors	12,042.85
6100 Payroll Tax Expense	4,203.72
6150 Payroll Processing Fees	1,830.18
Total 6000 Cost of Labor	48,076.75
7000 Advertising & Marketing	7,093.13
7000.3 Program Advertising	2,200.00
Total 7000 Advertising & Marketing	9,293.13
7020 Bank Charges & Fees	907.94
7040 Contractors	12,980.09
7042 Costumes	12,354.24
7047 Fees & Licenses	760.00
7060 Insurance	
7060.1 D & O Insurance	744.00
7060.2 General Liability Ins	912.00
7060.3 Worker's Comp Ins	1,444.37
Total 7060 Insurance	3,100.37

Cash Basis Friday, April 5, 2024 06:05 AM GMT-07:00

1/2

Monterey Peninsula Ballet Theatre, Corp

Profit and Loss
May 2022 - April 2023

	TOTAL
7070 Supplies	
7070.1 Nutcracker	1,706.03
7070.2 Kingdom of Sweets	3,654.96
7070.3 Wrap Party	373.45
Total 7070 Supplies	5,734.44
7075 Professional Services	
7075.4 Videography/Photography	2,523.75
Total 7075 Professional Services	2,523.75
7083 Merchandise Purchase	9,198.72
7085 Office Supplies	1,524.00
7086 Outreach	782.29
7090 Postage & PO Box Fees	25.85
7092 Printing & Copying	125.76
7093 Props Sets and Dry Ice	5,975.84
7095 Rent & Lease	18,127.03
7108 Sales Tax	87.80
7120 Travel	8,015.54
7130 Utilities	108.05
Total Expenses	\$139,701.59
NET OPERATING INCOME	\$ -27,521.91
NET INCOME	\$ -27,521.91

Cash Basis Friday, April 5, 2024 06:05 AM GMT-07:00

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Monterey Peninsula Ballet Theatre, Corp

Balance Sheet
As of March 31, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 BUSINESS CHECKING (8782)	208,754.73
Total Bank Accounts	\$208,754.73
Accounts Receivable	
1100 Accounts Receivable (A/R)	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
1300 Uncategorized Asset	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$208,754.73
Other Assets	
Prepaid Expenses	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$208,754.73
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	
1350 Sales Tax Payable	1,265.16
2051 Restricted Donation-Financial AID	12,663.92
Total Other Current Liabilities	\$13,929.08
Total Current Liabilities	\$13,929.08
Total Liabilities	\$13,929.08
Equity	
2050 Retained Earnings	150,461.00
Net Income	44,364.65
Total Equity	\$194,825.65
TOTAL LIABILITIES AND EQUITY	\$208,754.73

Accrual Basis Friday, April 5, 2024 06:01 AM GMT-07:00

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Monterey Peninsula Ballet Theatre, Corp

Balance Sheet
As of April 30, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1000 BUSINESS CHECKING (8782)	163,639.69
Total Bank Accounts	\$163,639.69
Accounts Receivable	
1100 Accounts Receivable (A/R)	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
1300 Uncategorized Asset	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$163,639.69
Other Assets	
Prepaid Expenses	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$163,639.69
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	
1350 Sales Tax Payable	818.69
2051 Restricted Donation-Financial AID	12,360.00
Total Other Current Liabilities	\$13,178.69
Total Current Liabilities	\$13,178.69
Total Liabilities	\$13,178.69
Equity	
2050 Retained Earnings	177,982.91
Net Income	-27,521.91
Total Equity	\$150,461.00
TOTAL LIABILITIES AND EQUITY	\$163,639.69