

Organization Information

Enter applicant's email below:

Email *

nreilly@montereyorchestra.org

Name of Applicant Organization: *

Monterey Symphony

Name and Position/Title of staff applying on behalf of the Organization: *

Nicola Reilly, President and CEO

Organization Mailing Address: *

PO BOX 7130, Carmel-by-the-Sea, CA 93921

Telephone Number: *

831-645-1131

Email: *

nreilly@montereyorchestra.org

Geographic Area(s) the Organization serves: *

Carmel, Monterey, Pacific Grove, Pebble Beach, Seaside, Marina

Age groups served by the Organization: *

- 0-12
- 13-17
- 18-24
- 25-34
- 35-44
- 45-54
- 55-64
- 65 and over

Number of Carmel-by-the-Sea (93921) residents the Organization serves: *

1,500

Is this Organization incorporated as a Nonprofit Organization? *

- Yes
- No

Is this Organization a Carmel school? *

Yes

No

Project/Program Details

Project/Program Name: *

Love Letter to Hollywood, Volume 2

Amount requested (up to \$3,000): *

\$3,000

Please provide the name of the project, program, or service that the Carmel-by-the-Sea grant ("grant") funding will be used to support. *

Love Letter to Hollywood, Volume 2 - associated artist costs

Please provide a description of the project, program, or service that the grant funding will be used to support. *

In October of 2024, the Symphony will once again transform the Forest Theater into Carmel's very own Hollywood Bowl for a family friendly evening of cinema classics, performed by a full Symphony orchestra under the stars.

https://docs.google.com/forms/d/1_qIAEKHigMNeGViy-O3UbmAxiNy4TtDXOLyu8gcQJk/edit#response=ACYDBNi6GE974xUdrg9_3603z5rTJAAZ4... 3/6

Please describe the specific benefit to the Carmel-by-the-Sea community that your project, program, or service will provide. Be sure to include the target population and number of community members that will be served. *

Love Letter concerts are family friendly, celebrate the community and the artists inside it, and showcase one of the Peninsula's oldest arts organizations. These concerts welcome everyone from 9 to 90 and over 1,000 people attend each year.

Please describe how your organization would use the funding awarded, including equipment or services that would be purchased and why. *

Funding would support the cost of artists and musicians. No equipment would be purchased.

Attachments

To complete your application, kindly email the following four (4) attachments to cityclerk@ci.carmel.ca.us. Please be sure your organization's name is in the subject line of the email and on all attachments.

- 1) **Proof of non-profit status:** provide a copy of the organization's 501(c) letter from the IRS.
- 2) **Budget Plan for the Grant:** provide a detailed line item budget plan explaining how the grant funds will be utilized for the project, program, or service.
- 3) **Current Annual Operating Budget:** provide an up to date operating budget that provides detailed information on your organization's annual revenue sources.
- 4) **Past two year's financial statements:** provide a copy of the **past two year's** financial statements, featuring balance sheets, revenue sources, profit/loss statements, and a breakdown of the percentage of revenue allocated for administration, salaries, and program costs.

Certification and Signature

The Applicant Organization hereby acknowledges and agrees to the following terms:

- 1) Compliance with City Council Discretionary Funds Grant Program requirements is mandatory, encompassing submission deadlines and payment disbursements.

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- 2) Utilization of City Council Discretionary Funds Grant Program funds for ineligible activities/services, as delineated in City Council Policy C16-: City Council Discretionary Funds Grant Program, is prohibited.
- 3) Receipt of City Council Discretionary Funds Grant Program funding does not guarantee an automatic annual allocation.
- 4) Any allocated City Council Discretionary Funds Grant Program funding must be utilized solely as specified in the application form.
- 5) The applicant organization must sign an agreement with the City of Carmel-by-the-Sea, as provided by the City, by a duly authorized representative to receive the funds.
- 6) All awarded funds must be expended by the end of the 2024-2025 fiscal year (June 30, 2025).
- 7) Within 30 days after the conclusion of the Project/Program/Service or by June 30, 2025, the recipient must furnish a comprehensive account with supporting documentation regarding fund usage.
- 8) Any unspent funds or funds not properly documented as per the signed agreement must be returned to the City.
- 9) The City reserves the right to conduct audits and/or request additional documentation to substantiate fund expenditure. Failure to provide adequate documentation may impact future funding prospects.

I, acting on behalf of the aforementioned nonprofit applicant organization, certify that I have read, understand and agree that the aforesaid information is accurate, factual, and current.

Name and Title of staff applying on behalf of the Organization *

Nicola Reilly, President and CEO

Organization name *

Monterey Symphony

Date *

MM DD YYYY

04 / 02 / 2024

This form was created inside of Carmel-by-the-Sea.

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MONTEREY COUNTY SYMPHONY ASSN
2560 GARDEN RD STE 101
MONTEREY CA 93940

RECEIVED
SEP 08 2009

BY:.....

13911

Employer Identification Number: 94-1584123
Person to Contact: Michael Bagley
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your request of Aug. 26, 2009, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in January 1965, that recognized you as exempt from Federal income tax, and discloses that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



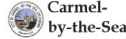
Rita A. Leete
Accounts Management II

PROGRAM/PROJECT BUDGET

Organization Name: Monterey Symphony
Program Name: Love Letter to Hollywood
Program Dates: 10/1/2024-10/25/2024

Income	CBTS	Other Proposals/ Anticipated Funds	Committed Funds	Program Revenue	TOTAL	Actual (Leave this column blank until the final grant report)
City Funding	\$3,000				\$3,000	
Foundations		\$40,000	\$25,000		\$65,000	
Individual donations		\$25,000			\$25,000	
Corporate Donations		\$25,000			\$25,000	
Endowment Distribution			\$15,000		\$15,000	
Ticket Sales				\$20,000	\$20,000	
	\$3,000	\$90,000	\$40,000	\$20,000	\$153,000	

Expenses	CBTS	Other Proposals	Committed Funds	Program Revenue	TOTAL	Actual (Leave this column blank until the final grant report)
Artistic costs	\$3,000	\$45,000	\$30,000	\$20,000	\$98,000	
Production costs		\$37,500	\$10,000		\$47,500	
Transportation		\$7,500			\$7,500	
General/Office Support Services					\$0	
	\$3,000	\$90,000	\$40,000	\$20,000	\$153,000	



Nova Romero <nromero@ci.carmel.ca.us>

Supplemental Info needed on the Carmel Discretionary Grant Application

Nicola Reilly <nreilly@montereyarts.org>
To: Nova Romero <nromero@ci.carmel.ca.us>

Mon, Apr 29, 2024 at 11:25 AM

I'm so sorry for the delay!

Funds from Carmel by the Sea will be used to subsidize tickets for children, students, and active duty military. The Monterey Symphony endeavors to eliminate all barriers to attendance. The day after the concerts in Carmel, nearly 4,000 students from all over the County (including Carmel schools) will attend these performances, free of charge, at Sherwood Hall in Salinas.

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MONTEREY SYMPHONY

FY 2024: For 2023-2024 Season

Profit / (Loss) - All Classes; New Format

as of: 5/5/2023

Concerts Presented (Incs Pops)

4000 - Operating Revenue - Earned

4000.10 - Concert Ticket Sales
4000.11 - Summer Ticket Sales
4000.15 - Special Events
4000.20 - Program Book Ad Sales
4000.40 - Other Earned Revenue

4100 - Public Support - Contributed

4100.10 - Symphony Fund
4100.20 - Foundations
4100.30 - Corporations
4100.40 - Endowment Distribution
4100.50 - Special Events
4100.60 - Bequests
4100.70 - Donated Tickets & Fees
4100.80 - Other Contributed
4100.90 - Net Assets Released

5000 - Program Services

5010 - Artistic
5020 - Production
5030 - Marketing

5100 - Support Services

5110 - General & Administrative
5120 - Development

7000 - Other Income

7100 - Other Expense

Net Ordinary Income - All Classes

Total Net Other Income (Expense)

Net Income - All Classes

	FY24 DRAFT	FY23 Estimate	FY22 Actual	FY21 Actual	FY20 Actual	FY19 Actual	Total Actual/Est
	2023-2024	2022-2023	2021-2022	2020-2021	2019-2020	2018-2019	2018-2023
	7 of 7	6 of 6	5 of 7	0 of 6	2 of 6	6 of 6	
4000 - Operating Revenue - Earned							
4000.10 - Concert Ticket Sales	304,500	262,072	173,700	0	152,563	290,870	879,205
4000.11 - Summer Ticket Sales	45,206	30,997	16,443	0	0	0	47,440
4000.15 - Special Events	0	0	0	0	0	0	0
4000.20 - Program Book Ad Sales	0	0	0	0	15,217	8,833	24,050
4000.40 - Other Earned Revenue	0	0	2,500	0	50	100	2,650
Total Operating	349,706	293,069	192,643	0	167,830	299,803	953,345
% of TI Income	14.7%	11.6%	11.4%	0.0%	8.6%	18.1%	10.5%
4100 - Public Support - Contributed							
4100.10 - Symphony Fund	900,000	830,000	523,759	437,895	783,674	833,908	3,409,236
4100.20 - Foundations	330,000	340,000	85,354	211,481	546,068	318,982	1,501,885
4100.30 - Corporations	30,000	5,692	21,561	18,081	20,045	41,145	106,524
4100.40 - Endowment Distribution	700,481	468,928	532,000	400,000	135,000	136,682	1,672,610
4100.50 - Special Events	31,750	163,897	52,894	0	102,925	115,465	435,181
4100.60 - Bequests	0	195,000	38,479	0	143,530	31,297	408,306
4100.70 - Donated Tickets & Fees	5,000	6,305	6,587	3,443	0	0	16,335
4100.80 - Other Contributed	29,970	225,000	240,420	230,005	0	0	695,425
4100.90 - Net Assets Released	0	0	0	0	0	-117,153	-117,153
Total Public Support	2,027,201	2,234,822	1,501,054	1,300,905	1,731,242	1,360,326	8,128,349
% of TI Income	85.3%	88.4%	88.6%	100.0%	91.2%	81.9%	89.5%
Total Income	2,376,907	2,527,891	1,693,697	1,300,905	1,899,072	1,660,129	9,081,694
5000 - Program Services							
5010 - Artistic	1,056,814	919,758	647,784	62,435	763,654	819,046	3,212,677
5020 - Production	308,043	362,651	333,580	96,139	183,409	279,659	1,255,438
5030 - Marketing	158,131	177,950	142,808	40,500	85,667	85,791	532,716
Total Program Services	1,522,988	1,460,359	1,124,172	199,074	1,032,730	1,184,496	5,000,831
5100 - Support Services							
5110 - General & Administrative	827,477	814,279	736,821	543,334	575,720	516,143	3,186,297
5120 - Development	57,300	188,357	26,208	7,636	38,206	85,933	344,340
Total Support Services	884,777	1,002,636	763,029	550,970	613,926	602,076	3,530,637
Total Expenses	2,407,765	2,462,995	1,887,201	750,044	1,644,656	1,786,572	8,531,468
Net Ordinary Income - All Classes	-30,864	64,896	-193,504	550,861	254,416	-126,443	550,226
7000 - Other Income	761,240	625,000	-2,317,405	4,163,568	1,833,972	3,829,308	8,134,443
7100 - Other Expense	731,073	503,928	663,184	430,421	174,136	164,211	1,935,880
Total Net Other Income (Expense)	30,167	121,072	-2,980,589	3,733,147	1,659,836	3,665,097	6,198,563
Net Income - All Classes	-698	185,968	-3,174,093	4,284,008	1,914,252	3,538,654	6,748,789

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07/19/22
Accrual Basis

MONTEREY SYMPHONY
Profit & Loss Budget v. Actual - U.R.
June 2022

	Jun 22	Budget	Jul '21 - J...	YTD Bud...	Annual B...
Ordinary Income/Expense					
Income					
4000 - Operating Revenue - Earned					
4000.10 - Concert Ticket Sales	0	0	190,143	152,000	152,000
4000.15 - Special Event Ticket Sales	0	0	10,560	0	0
4000.40 - Other Earned Revenue	0	0	2,500	0	0
Total 4000 - Operating Revenue - Earned	0	0	203,203	152,000	152,000
4100 - Public Support - Contributed					
4100.10 - Symphony Fund	21,345	50,000	498,759	700,000	700,000
4100.20 - Foundations	0	0	135,354	309,500	309,500
4100.30 - Corporations	2,500	1,250	21,561	15,000	15,000
4100.40 - Endowment Distribution	0	0	432,000	430,162	430,162
4100.60 - Bequests	0	0	38,479	0	0
4100.70 - Donated Tickets & Fees	0	0	6,587	0	0
4100.80 - Other Contributed	0	0	240,420	57,405	57,405
Total 4100 - Public Support - Contributed	23,845	51,250	1,373,160	1,512,067	1,512,067
Total Income	23,845	51,250	1,576,363	1,664,067	1,664,067
Gross Profit	23,845	51,250	1,576,363	1,664,067	1,664,067
Expense					
5000 - Program Services					
5010 - Artistic	18,793	9,516	647,784	709,024	709,024
5020 - Production	8,141	3,525	333,580	276,278	276,278
5030 - Marketing	5,750	3,375	142,808	119,125	119,125
Total 5000 - Program Services	32,684	16,416	1,124,172	1,104,427	1,104,427
5100 - Support Services					
5110 - General & Administrative	70,067	46,072	722,434	613,485	613,485
5120 - Development	4,325	0	26,208	5,000	5,000
Total 5100 - Support Services	74,392	46,072	748,641	618,485	618,485
Total Expense	107,076	62,488	1,872,813	1,722,912	1,722,912
Net Ordinary Income	-83,231	-11,238	-296,450	-58,845	-58,845
Other Income/Expense					
Other Income					
7000 - Other Income	-712,186	48,181	-1,414,375	578,162	578,162
Total Other Income	-712,186	48,181	-1,414,375	578,162	578,162
Other Expense	0	15,960	563,184	493,993	493,993
Net Other Income	-712,186	32,221	-1,977,559	84,169	84,169
Net Income	-795,416	20,983	-2,274,009	25,324	25,324

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07/18/23
Accrual Basis

MONTEREY SYMPHONY
Profit & Loss Budget v. Actual - U.R.
June 2023

	Jun 23	Budget	Jul '22 - Ju...	YTD Budget	Annual Bu...
Ordinary Income/Expense					
Income					
4000 - Operating Revenue - Earned					
4000.10 - Concert Ticket Sales	0	0	292,702	290,000	290,000
Total 4000 - Operating Revenue - Earned	0	0	292,702	290,000	290,000
4100 - Public Support - Contributed					
4100.10 - Symphony Fund	37,384	52,500	805,699	730,000	730,000
4100.20 - Foundations	0	0	340,000	335,000	335,000
4100.30 - Corporations	0	1,663	5,708	30,000	30,000
4100.40 - Endowment Distribution	0	0	468,928	468,928	468,928
4100.50 - Special Events	4,720	62,500	147,247	172,750	172,750
4100.60 - Bequests	0	0	175,000	100,000	100,000
4100.70 - Donated Tickets & Fees	1,115	0	9,038	4,250	4,250
4100.80 - Other Contributed	25,000	0	250,000	0	0
Total 4100 - Public Support - Contributed	68,219	116,663	2,201,621	1,840,928	1,840,928
Total Income	68,219	116,663	2,494,323	2,130,928	2,130,928
Gross Profit	68,219	116,663	2,494,323	2,130,928	2,130,928
Expense					
5000 - Program Services					
5010 - Artistic	16,336	10,413	926,647	867,317	867,317
5020 - Production	12,021	830	378,777	230,035	230,035
5030 - Marketing	2,656	5,200	170,479	177,900	177,900
Total 5000 - Program Services	31,013	16,443	1,475,903	1,275,252	1,275,252
5100 - Support Services					
5110 - General & Administrative	87,682	54,982	831,193	707,876	707,876
5120 - Development	55,516	41,250	191,981	137,250	137,250
Total 5100 - Support Services	143,198	96,232	1,023,173	845,126	845,126
Total Expense	174,211	112,675	2,499,076	2,120,378	2,120,378
Net Ordinary Income	-105,992	3,988	-4,753	10,550	10,550
Other Income/Expense					
Other Income					
7000 - Other Income	433,650	311,100	278,739	793,725	793,725
Total Other Income	433,650	311,100	278,739	793,725	793,725
Other Expense					
7100 - Other Expense	0	0	499,036	500,686	500,686
Total Other Expense	0	0	499,036	500,686	500,686
Net Other Income	433,650	311,100	-220,297	293,039	293,039
Net Income	327,658	315,088	-225,050	303,589	303,589

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Accrual Basis

MONTEREY SYMPHONY
Balance Sheet - All Classes
As of June 30, 2022

	U.R.	T.R.	P.R.	TOTAL
ASSETS				
Current Assets				
Checking/Savings	42,724	61,000	0	103,724
Other Current Assets				
1150 - Accrued Receivables	416	6,334	0	6,750
1400 - Prepaid Expenses	47,326	0	0	47,326
Total Other Current Assets	47,742	6,334	0	54,076
Total Current Assets	90,466	67,334	0	157,800
Fixed Assets				
1600 - Equipment & Improvements	23,216	0	0	23,216
Total Fixed Assets	23,216	0	0	23,216
Other Assets				
1700 - Endowment Funds				
1700.02 - Cornerstone Funds	-243,897	14,722	4,717,786	4,488,610
1700.03 - Noxon Fund 1	291,670	3,160,622	2,865,000	6,317,292
1700.10 - Board Reserve	1	0	0	1
Total 1700 - Endowment Funds	47,773	3,175,344	7,582,786	10,805,903
1900 - Beneficial Interest - Noxon WF				
1900 - Beneficial Interest - Noxon WF	0	7,600,320	0	7,600,320
1910 - Beneficial Interest - CFMC				
1910 - Beneficial Interest - CFMC	0	38,922	217,163	256,085
1950 - Right of Use				
1950 - Right of Use	91,462	0	0	91,462
Total Other Assets	139,235	10,814,587	7,799,949	18,753,771
TOTAL ASSETS	252,917	10,881,921	7,799,949	18,934,787
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable	10,940	0	0	10,940
Other Current Liabilities				
Other Current Liabilities	44,485	0	0	44,485
Total Current Liabilities	55,425	0	0	55,425
Long Term Liabilities				
Long Term Liabilities	70,962	0	0	70,962
Total Liabilities	126,387	0	0	126,387
Equity				
3000 - Net Assets				
3000 - Net Assets	2,400,539	10,864,587	7,799,949	21,065,074
Net Income				
Net Income	-2,274,009	17,334	0	-2,256,675
Total Equity	126,530	10,881,921	7,799,949	18,808,400
TOTAL LIABILITIES & EQUITY	252,917	10,881,921	7,799,949	18,934,787

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07/18/23
Accrual Basis

MONTEREY SYMPHONY
Balance Sheet - All Classes
As of June 30, 2023

	U.R.	T.R.	P.R.	TOTAL
ASSETS				
Current Assets				
Checking/Savings				
1000 - Cash in the Bank				
1000.10 - Comerica Bank	120,769	131,742	0	252,511
Total 1000 - Cash in the Bank	120,769	131,742	0	252,511
Total Checking/Savings	120,769	131,742	0	252,511
Other Current Assets				
1150 - Accrued Receivables	2,285	0	0	2,285
1400 - Prepaid Expenses	59,764	0	0	59,764
Total Other Current Assets	62,049	0	0	62,049
Total Current Assets	182,818	131,742	0	314,560
Fixed Assets				
1600 - Equipment & Improvements	23,829	0	0	23,829
Total Fixed Assets	23,829	0	0	23,829
Other Assets				
1700 - Endowment Funds				
1700 - Endowment Funds	1,321,841	2,398,439	7,582,786	11,303,066
1900 - Beneficial Interest - Noxon WF				
1900 - Beneficial Interest - Noxon WF	0	6,733,057	0	6,733,057
1910 - Beneficial Interest - CFMC				
1910 - Beneficial Interest - CFMC	0	3,155	217,163	220,319
1950 - Right of Use				
1950 - Right of Use	68,694	0	0	68,694
Total Other Assets	1,390,535	9,134,651	7,799,949	18,325,135
TOTAL ASSETS	1,597,182	9,266,393	7,799,949	18,663,524
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable	6,927	0	0	6,927
Other Current Liabilities				
Other Current Liabilities	161,268	0	0	161,268
Total Current Liabilities	168,195	0	0	168,195
Long Term Liabilities				
Long Term Liabilities	47,362	0	0	47,362
Total Liabilities	215,557	0	0	215,557
Equity				
3000 - Net Assets				
3000 - Net Assets	1,606,675	8,484,358	7,799,949	17,890,982
Net Income				
Net Income	-225,050	782,036	0	556,986
Total Equity	1,381,625	9,266,393	7,799,949	18,447,967
TOTAL LIABILITIES & EQUITY	1,597,182	9,266,393	7,799,949	18,663,524

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