# City of Carmel-by-the-Sea 2023/24 Discretionary Funds Grant Program Carmel Cares Submission Vista Lobos Park Restoration Project

#### Overview

Over the past 3 years, Carmel Cares volunteers have put hundreds of hours of effort into maintaining the landscaping at Vista Lobos Park. There are deferred maintenance issues with the park's infrastructure that will, if not remediated soon, result in more expensive repairs, and potentially dangerous situations for park users. Carmel Cares is requesting a \$3,000 grant for a Vista Lobos Park Restoration Project. This grant will provide seed funds to start a project to bring this small City park to pristine condition and make the pathways, tables, and benches more ADA accessible. It will also remove invasive plant species, restore native plants, and make sure that all the trees are safe.

The City grant funds will be augmented by up to \$17,000 of funds raised from donors and inkind donations of labor and materials. The project will also be managed by volunteers and use volunteer assistance where possible.

#### This project will not take place without these grant funds.

Following we will walk you through all of the items requested by the Grant Committee. There is an attached PDF that includes all requested financial statements and another that is our 2022 Helen Putnam Award submission which provides some background information.

We thank the Committee for your consideration and are available to answer any questions that come up by emailing us at <a href="mailto:CarmelCares1@gmail.com">CarmelCares1@gmail.com</a> or calling us at (831) 233-2288.

#### (1) Name and address of the nonprofit organization.

Carmel Cares 225 Crossroads Blvd Suite 285 Carmel, CA 93923 (831) 238-9822

#### (2) Description of the Project/Program/Service

The project we are proposing will make improvements to Vista Lobos Park. While volunteers have made extensive landscaping improvements to this wonderful small downtown park over the past three years and the City has repaired the irrigation system, there remain facilities that are in need of refreshing and the park does not conform to ADA requirements. In addition, the pathways are in need of replacement for safety and general maintenance

reasons. It is important for this project to take place before further damage occurs over time which will greatly increase the cost to undertake this project. This project will include:

- a) Repairing, replacing and refinishing table and benches with high quality materials.
- b) Modifying the benches to meet current ADA standard height.
- c) Repairing all the pathways with a proper border and properly installed decomposed granite to make them accessible to mobility impaired people.
- d) Removing any remaining invasive species and replacing them with native plants appropriate for the setting.
- e) Trimming the trees in the park to make them safe by removing dead or dangerous branches or removing trees that are recommended for removal by City Forester.
- f) Maintenance of the park will continue to be performed by Carmel Cares volunteers, assisted by Public Works when necessary.

#### (3) Specific Benefit to the Carmel-by-the-Sea community

Carmel has several parks throughout the community. Due to the pandemic and many other requirements for funds, the City has invested little in capital/non-landscaping improvements in recent years. While Carmel Cares and their volunteers have invested significant volunteer time and professional landscaping maintenance and the City has paid for contractors to repair the irrigation system, much still remains to be completed at Vista Lobos Park.

Vista Lobos Park is located strategically at one of the primary routes into Carmel-by-the-Sea. By refreshing this park, all residents and visitors will see a beautiful oasis as they enter and leave the community, they will have a beautiful and safe place to traverse while walking to and from their cars parked in the parking lot, and they will all have a lovely place to relax and hold small gatherings.

Each year, the City plans to invest approximately \$15,000 in ADA improvements despite there being a large number of buildings and parks in Carmel-by-the-Sea not meeting current ADA standards. Carmel Cares will multiply this \$3,000 grant by 600% or more by raising additional funds through private donations, in-kind donations of materials and labor, and using volunteer labor for project management and project execution. In the end, our intent is to create a beautiful, safe, and inviting place for everyone to enjoy, including those that require ADA access.

As an organization, Carmel Cares serves the entire City of Carmel, and our project and maintenance work gives a purpose to our volunteers with the results of their work being enjoyed by residents as well as visitors. Our volunteers also come from surrounding communities, and they take back their experiences to assist those cities as well.

#### (4) Amount of funds requested.

\$3,000 is requested for this grant.

#### (5) Proposed project and budget plan for the use of the grant funds.

This grant will provide seed funds for Carmel Cares to:

- a) Replace the decayed wood in the table and benches with similar quality materials and restore and refinish them so they will be properly preserved in the future.
- b) Modify the benches so they meet current ADA requirements.
- c) Rebuild all the pathways with a proper border and decomposed granite so they are accessible with wheelchairs, walkers, and other devices used by mobility impaired individuals and making them safer for all.
- d) Remove invasive plants and replace with native plants.
- e) Remove dangerous branches and/or trees that are past end of life.
- f) The project is projected to take less than six months following payment of grant.

All material and labor costs above this \$3,000 grant will be funded by Carmel Cares through donated funds or in-kind donations of materials and labor. Where possible, volunteers will be used for implementation of this project. Prior to project start, a detailed plan will be submitted to Carmel's Forest and Beach Commission for approval and then it will be permitted through Carmel's Public Works and Building and Planning Departments.

An estimated project budget follows. Please note that this project has great leverage for the City's investment. *This project will not be undertaken without the seed funds from this grant.* 

Estimated Project Budget	
Vista Lobos Park Restoration	
July 1 - December 31, 2023	
Description	Amount
Wood for table	1,000
Wood for benches	3,000
Labor for woodwork	2,000
Stonework Material & Labor	3,000
Tree work	2,000
Pathway borders	2,000
Decomposed Granite Paths	5,000
Landscaping Labor	1,000
Native Plants	1,000
Estimated Total	\$20,000

## (6) A current, detailed operating budget that includes information on the organization's annual sources of revenue received. (PDF included in Financial Statement PDF)

Carmel Cares For the period January 1 to December 31						
ror the period January 1 to December 31						
Account						
_	2023	~	2022	~	2021	~
Revenue Private Donations - Carmel Cares Proiects	175,000	% Total 63.9%	176,747	% Total 61.7%	<b>Actual</b> 119,175	% Total 64.7%
Defined Scenic Landscaping Payments from City	24,000	8.8%	0	0.0%	0	0.0%
Defined Scenic Guardrail Project Payments from Ci	50,000	18.2%	0	0.0%	0	0.0%
Defined Grants	10,000	3.6%	109,917	38.3%	58,000	31.5%
n-Kind Donations	15,000	5.5%	0	0.0%	11,200	6.1%
Total Revenue	274,000	100.0%	286,664	100.0%	184,245	100.0%
Direct and Subcontractor Costs		% Total		% Total		% Total
Direct Cost - Forest Theater	22,000	10.2%	28,338	15.7%	2,672	3.3%
Direct Cost - Other Projects	1,000	0.5%	32,357	18.0%	1,075	1.3%
Direct Cost - Keep Carmel Beautiful	5,000	2.3%	4,929	2.7%	156	0.2%
Direct Cost - Median Minder	3,000	1.4% 1.2%	71	0.0% 0.6%	315 139	0.4%
Direct Cost - Pick Up Posse Direct Cost - Scenic Pathway	2,500 60,000	1.2% 27.9%	1,016 1,789	1.0%	1,500	0.2% 1.8%
Direct Cost - Structures	4,000	1.9%	3,969	2.2%	12,402	15.1%
Direct Cost - Sunset Center	5,000	2.3%	70	0.0%	498	0.6%
Direct Cost - Tree Tender	500	0.2%	0	0.0%	120	0.1%
Direct Cost - Safety Projects	10,000	4.7%	20,986	11.7%	0	0.0%
Direct Cost - Vista Lobos Park	5,000	2.3%	0	0.0% 0.3%	0	0.0%
Direct Cost - Cherry Center Direct Cost - Devendorf Park	1,500 2,500	0.7% 1.2%	550 340	0.3%	8,877	0.0% 10.8%
Subcontractors - Devendorf Park	2,500	1.2%	8,637	4.8%	17,291	21.1%
Subcontractors - Forest Theater	20,000	9.3%	6,701	3.7%	2,182	2.7%
Subcontractors - Vista Lobos Park	3,000	1.4%	0	0.0%	0	0.0%
Subcontractors - Cherry Center	1,500	0.7%	1,200	0.7%	0	0.0%
Subcontractors - Other Projects	5,000	2.3%	649	0.4%	5,698	6.9%
Subcontractors - Median Minder Subcontractors - Scenic Pathway Project	2,000 55,000	0.9% 25.6%	3,533 51,621	2.0% 28.7%	2,490 25,511	3.0% 31.1%
Subontractors - Structures	1,000	0.5%	649	0.4%	23,311	0.0%
Subcontractors - Cell Tower Project	3,000	1.4%	12,689	7.0%	1,465	1.8%
Total Direct and Subcontractor Expense	215,000	100.0%	180,094	100.0%	82,093	100.0%
	0,	6 Revenue	0	6 Revenue		% Revenue
Grants to other Nonprofits/City	5,000	1.8%	56,375	19.7%	3,124	1.7%
Automobile Expenses	500	0.2%	320	0.1%	0,124	0.0%
	15,000	5.5%	11,176	3.9%	11,020	6.0%
Advertising and Promotion	750	0.3%	637	0.2%	35	0.0%
•		0.1%	45	0.0%	0	0.0%
Advertising and Promotion Office Expenses Other Expenses	200	4 50/				3.6%
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions	4,000	1.5%	3,745	1.3%	6,574	
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions Insurance	4,000 2,500	0.9%	2,366	0.8%	2,366	1.3%
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions nsurance Meals and Entertainment	4,000 2,500 1,500	0.9% 0.5%	2,366 1,426	0.8% 0.5%	2,366 0	1.3% 0.0%
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions Insurance Meals and Entertainment Miscellaneous Expense	4,000 2,500 1,500 1,500	0.9%	2,366	0.8% 0.5% 0.6%	2,366	1.3% 0.0% 2.4%
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions nsurance Meals and Entertainment	4,000 2,500 1,500	0.9% 0.5% 0.5%	2,366 1,426 1,624	0.8% 0.5%	2,366 0 4,391	1.3% 0.0%
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions Insurance Meals and Entertainment Miscellaneous Expense Fundraising	4,000 2,500 1,500 1,500 1,000	0.9% 0.5% 0.5% 0.4%	2,366 1,426 1,624 0	0.8% 0.5% 0.6% 0.0%	2,366 0 4,391 0	1.3% 0.0% 2.4% 0.0%
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions Insurance Meals and Entertainment Miscellaneous Expense Fundraising Professional Fees Total Operating Expenses	4,000 2,500 1,500 1,500 1,000 6,000 32,950	0.9% 0.5% 0.5% 0.4% 2.2% 13.9%	2,366 1,426 1,624 0 8,815 86,529	0.8% 0.5% 0.6% 0.0% 3.1% 30.2%	2,366 0 4,391 0 5,854 33,364	1.3% 0.0% 2.4% 0.0% 3.2% 18.1%
Advertising and Promotion Office Expenses Other Expenses Dues & Subscriptions Insurance Meals and Entertainment Miscellaneous Expense Fundraising Professional Fees	4,000 2,500 1,500 1,500 1,000 6,000	0.9% 0.5% 0.5% 0.4% 2.2%	2,366 1,426 1,624 0 8,815	0.8% 0.5% 0.6% 0.0% 3.1% 30.2%	2,366 0 4,391 0 5,854	1.3% 0.0% 2.4% 0.0% 3.2%

#### (7) Proof of 501(c)3 status with a copy of the letter from the IRS as applicable.

Here is the Carmel Cares Letter of Determination, dated 03/01/2021 for our 501(c)3 status.



CARMEL CARES C/O DALE BYRNE P.O. BOX 451 CARMEL, CA 93921-0451

03/01/2021 Employer ID number. 85-3432174 Person to contact: Name: Alex Krickl ID number: 17601 Telephone: 877-829-5500 Accounting period ending: December 31 Public charity status: 170(b)(1)(A)(vi) Form 990 / 990-EZ / 990-N required: Effective date of exemption: October 6, 2020 Contribution deductibility: Yes Addendum applies: No DLN: 26053709005120

Date:

#### Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter,

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Sincerely,

stephen a. martin

Stephen A. Martin Director, Exempt Organizations

Rulings and Agreements

Letter 947 (Rev. 2-2020) Catalog Number 35152P

(8) The past 2 years' financial statements, including the current year, with balance sheets, sources of revenues, profit/loss statements and indicating the percentage of revenue that is used for administration, salaries, and program costs.

Financial statements from 2021 and 2022 and 1<sup>st</sup> Quarter 2023 are attached in a PDF called Carmel Cares Financial Statements. Our tax returns are prepared by our professional accountants CLA (formerly Hayashi Wayland). Our long-form 990 from 2021 is available upon request. A copy of the budget statement above is also included in this package.

(9) Applicants receiving grant funds in the past must indicate when the funds were received, the amount received, and document how the funds were utilized.

Carmel Cares submitted a grant request previously, but it was not awarded. While the City has agreed to pay for professional landscaping expenses for the Scenic Pathway Project and those expenses are invoiced on approximately a bi-monthly basis, these funds are not part of a grant process. The City has also allocated \$50,000 to be applied to materials for the Scenic Pathway Guardrail Restoration Project but this was also outside the grant process. These funds will be matched by Carmel Cares once the funds are released.

(9) The application must be completed by an officer or employee of the organization that is applying for funding and authorized by the organization to complete the application.

This application was completed by its President, Dale Byrne, and the Carmel Cares Board of Directors authorized the submission of this grant request.

(10) Organization's history of providing satisfactory services to the community of Carmel-bythe-Sea as applicable.

Carmel Cares was started as an informal volunteer organization about five years ago to study traffic calming issues and determining ways to make the Village a safer place. After receiving guidance from Carmel's Police Department, we conducted traffic studies, successfully placed a stop sign at 9<sup>th</sup> & San Carlos, and began placing mindfulness messaging in Carmel restaurant bill presenters and creative signs in retail stores. Those efforts continue today, and thousands of people see those messages each week.

In June, 2020, with the onset of the pandemic and related staff and budget cuts, Carmel Cares expanded its mission to keeping Carmel beautiful, safe, and inviting through volunteer maintenance and improvement projects under the guidance of Carmel's Public Works Department. We have included a copy of our submission for the Helen Putnam Award as an overview of some of our previous work. In October, 2020, we incorporated as a California nonprofit corporation, filed a 1023 statement to the IRS, and received our 501(c)3 status the following March. We also became an official Carmel City Support Group.

As part of our mission, Carmel Cares has made very large investments in the City of Carmel, by making commitments of volunteer labor, paying for professional contractor labor, funding significant improvement projects, and coordinating with other nonprofits to make significant

contributions in equipment to the City and donations to other nonprofits to help fund their activities, projects, and, in many cases, safe outside spaces. We also work closely with other nonprofits including the Woman's Club, Carmel Residents Association, Friends of Carmel Forest, Carmel Rotaries, Carmel Foundation, Carmel Chamber of Commerce, Visit Carmel, Stop Cell Towers in Carmel Neighborhoods, Carmel Art Festival, Carmel Preservation Association, and many others. Our leadership team is very active at all City meetings.

Our mission and our actual execution results in over 90% of Carmel Cares' efforts being directed to City-owned properties and Carmel-by-the-Sea businesses and organizations. Each year, the City officially accepts a percentage of the labor and financial commitments made by Carmel Cares as a Consent Agenda item at the City Council meeting. Over the past several years, the actual commitment includes well over \$250,000 in payments for equipment and labor and well over 20,000 volunteer hours. Our project work is also well documented in local newspapers and magazines, the City's Friday Letter, and Carmel Cares' website, Facebook and Instagram pages.

Carmel Cares actively works on all public spaces in the City except for Forest Hill Park, but there are projects there which we intend to pursue with the Public Works Department. Our work impacts virtually all residents and visitors.

### (11) The organizations approach to monitoring and evaluate the success of the project/program/service provided.

Carmel Cares takes all our work as a Carmel City Support Group very seriously. It is both a privilege and great responsibility to work on City assets which are, by most measures, priceless. Because of this, we work diligently to provide our services in a very professional manner and tend to overcommunicate with the City and our supporters by:

- a. Holding bi-weekly, hour-long, and very detailed public Zoom calls with the entire Public Works leadership team and anyone from City government or the public that wishes to listen in. We have held over 90 of these meetings since July, 2020. They are frequently attended by the Director of Building and Planning and the Police Chief has attended meetings when it includes issues that affects his department.
- b. The City has allocated a liaison to interface between volunteer groups and the City. Carmel Cares interfaces with this person, currently Tom Ford, on a frequent basis and has found it to be quite helpful in efficiently starting and executing our projects.
- c. Attending and actively participating in City Council, Forest and Beach Commission, Community Activities Commission, Planning Commission, Historic Resources Board, and Visit Carmel meetings, and all public workshops related to ongoing processes of those organizations.
- d. Actively working with and supporting most civic organizations in the Village. We are always attempting to locate and work cooperatively with all such groups and try to help them achieve their mission along with ours.

- e. Communicating with residents and visitors on the streets while doing our work on City property. This is where we get feedback on our work, educate the public about our current and planned projects, and how we receive much of our financial support.
- f. Over the past 2 ½ years, Carmel Cares has proven its ability to execute projects like this. Extensive improvements have been made at Forest Theater, Devendorf Park, Scenic Pathway, and many other locations around the City. We are planning on making significant investments on Scenic Pathway over the next six months in conjunction with City funds. This grant will allow us to do the same at one of Carmel's popular parks, greatly improving its appeal and usefulness to mobility-challenged residents and visitors.

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Stephen A. Martin Director, Exempt Organizations

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Landscaping Labor	1,000
Native Plants	1,000
Estimated Total	\$20,000

#### **Operating Budget**

Carmel Cares

For the period January 1 to December 31

#### Account

	2023		2022		2021	
Revenue	Budget	% Total	Actual	% Total	Actual	% Total
Private Donations - Carmel Cares Projects	175,000	63.9%	176,747	61.7%	119,175	64.7%
Defined Scenic Landscaping Payments from City	24,000	8.8%	0	0.0%	0	0.0%
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Direct Cost - Cherry Center	1,500	0.7%	550	0.3%	0	0.0%
Direct Cost - Devendorf Park	2,500	1.2%	340	0.2%	8,877	10.8%
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	9/	Revenue	%	Revenue		% Revenue
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Other Expenses	200	0.1%	45	0.0%	0	0.0%
Dues & Subscriptions	4,000	1.5%	3,745	1.3%	6,574	3.6%
Insurance	2,500	0.9%	2,366	0.8%	2,366	1.3%
Meals and Entertainment	1,500	0.5%	1,426	0.5%	0	0.0%
Miscellaneous Expense	1,500	0.5%	1,624	0.6%	4,391	2.4%
Fundraising	1,000	0.4%	0	0.0%	0	0.0%
Professional Fees	6,000	2.2%	8,815	3.1%	5,854	3.2%
Total Operating Expenses	32,950	13.9%	86,529	30.2%	33,364	18.1%
Total Expenses	247,950	90.5%	266,623	97.3%	115,457	42.1%
Revenue over Expenses	26,050	9.5%	20,041	7.0%	68,788	37.3%

#### Carmel Cares Statement of Activities Calendar Year 2021

#### Account

Support and Revenue		% Revenue
Donation - Cherry Theater Project	3,000	1.6%
Donation - General Fund	81,116	44.0%
Donation - In Kind	11,200	6.1%
Donation - Safety Related Projects	55,000	29.9%
Donation - Scenic Pathway Project	33,929	18.4%
Total Revenue	184,245	100.0%

#### % Program

Project/Program Expenses		Expenses
Direct Cost - Devendorf Park Project	2,035	2.5%
Direct Cost - Forest Theater Project	4,074	5.0%
Direct Cost - In Kind	11,200	13.8%
Direct Cost - Keep Carmel Beautiful	156	0.2%
Direct Cost - Pick Up Posse	139	0.2%
Direct Cost - Median Minder Program	315	0.4%
Direct Cost - Other Projects	245	0.3%
Direct Cost - Safety Related Projects	2,500	3.1%
Direct Cost - Scenic Pathway Project	102	0.1%
Direct Cost - Structures	1,437	1.8%
Direct Cost - Sunset Center Project	498	0.6%
Subcontractor - Cherry Center Project	840	1.0%
Subcontractors - Devendorf Park Project	22,583	27.8%
Subcontractors - Forest Theater Project	2,130	2.6%
Subcontractors - General	5,655	7.0%
Subcontractors - Median Minder Program	2,490	3.1%
Subcontractors - Scenic Pathway Project	22,152	27.3%
Subcontractors - Structures	43	0.1%
Subcontractors - Sunset Center Project	2,547	3.1%
Total Cost of Goods Sold	81,142	100.0%
Change in Assets before Operating Expenses	103,103.16	0.00

Operating Expenses		% Revenue
Advertising and Promotion	11,020	6.0%
Bank Service Charges	35	0.0%
Grant - City of Carmel	3,716	2.0%
Dues & Subscriptions	6,574	3.6%
Insurance	2,366	1.3%
Landscaping Expense	58	0.0%
Miscellaneous	4,371	2.4%
Other Expense	75	0.0%
Safety Equipment	357	0.2%
Professional Fees	5,854	3.2%
Total Operating Expenses	34,427	18.7%

Change in Net Assets	68,676	37.3%

#### Carmel Cares Statement of Financial Position As of December 31, 2021

		Account	As of 12/31/2021
Assets			
	Current Asse	ets	
		Cash and Cash Equivalen	ts
		Checking	87,825
		Total Cash	87,825
	Total Current	Assets	87,825
	Fixed Assets		
		Landscaping Equipment	3,094
	Total Fixed A	ssets	3,094
<b>T</b> ( ) A (			00.040
Total Assets			90,919
Liabilities a	nd Equity Liabilities		
	Liabilities	Comment Link Hitian	
		Current Liabilities	2.000
		Accounts Payable	2,000
		Fiscal Agency Liability  Total Current Liabilities	2,000 <b>2,000</b>
	Total Liabilit	ies	2,000
	Equity		
		Current Year Earnings	68,674
		Retained Earnings	20,245
			00.040
	Total Equity		88,919
Total Liabili	ties and Equi	itu	90,919
TOLAT LIABIII	ues anu Equ	ity	30,313

#### Carmel Cares Statement of Activities Calendar Year 2022

#### Account

Support and Revenue		% Revenue
Donation - Defined Other	38,196	13.3%
Donation - Cell Tower Ordinance Project	14,721	5.1%
Donation - Forest Theater Project	36,596	12.7%
Donation - General Fund	90,812	31.5%
Donation - Safety Related Projects	2,000	0.7%
Donation - Scenic Pathway Project	54,339	18.9%
Donation - In Kind	1,526	0.5%
Grant - Defined Safety Project	50,000	17.3%
Total Support and Revenue	288,191	100.0%

		% Program
Project/Program Expenses		Expenses
Direct Cost - Cherry Center Project	66	0.0%
Direct Cost - Devendorf Park Project	340	0.2%
Direct Cost - Downtown Beautification Projects	4,929	2.7%
Direct Cost - Forest Theater Project	28,338	15.6%
Direct Cost - Median Minder Program	71	0.0%
Direct Cost - Other Defined Project	9,704	5.3%
Direct Cost - Other Projects	22,933	12.6%
Direct Cost - Pick Up Posse	1,016	0.6%
Direct Cost - Restaurant Meal Program	3,659	2.0%
Direct Cost - Safety Related Projects	20,985	11.5%
Direct Cost - Scenic Pathway Project	1,798	1.0%
Direct Cost - Structures	3,969	2.2%
Direct Cost - Sunset Center Project	70	0.0%
Subcontractors - Cell Tower Ordinance Project	11,077	6.1%
Subcontractors - Devendorf Park Project	8,637	4.7%
Subcontractors - Forest Theater Project	6,701	3.7%
Subcontractors - Median Minder Program	3,533	1.9%
Subcontractors - Scenic Pathway Project	51,621	28.4%
Subcontractors - Other Projects	1,925	1.1%
Subcontractors - Structures	649	0.4%
Total Cost of Goods Sold	182,018	100.0%
Change in Assets before Operating Expenses	106,172	36.8%

Operating Expenses		% Revenue
Advertising and Promotion	15,175	5.3%
Automobile Expense	320	0.1%
Grant - City of Carmel	50,076	17.4%
Grants - Other nonprofits	6,375	2.2%
Dues & Subscriptions	3,745	1.3%
Insurance	2,366	0.8%
Meals & Entertainment	1,426	0.5%
Miscellaneous	1,624	0.6%
Office Supplies	637	0.2%
Other Expense	45	0.0%
Professional Fees	2,890	1.0%
Total Operating Expenses	84,679	29.4%
Change in Net Assets	21,494	7.5%

# Carmel Cares Balance Sheet As of December 31, 2022

		Account	As of 12/31/2022
Assets			
	Current Asse	ts	
		Cash and Cash Equivalent	ts
		Checking	104,593
		Total Cash	104,593
	Total Current Assets		104,593
	Fixed Assets		
		Landscaping Equipment	5,817
	Total Fixed A	ssets	5,817
Total Assets			110,410
Liabilities a	nd Equity Liabilities		
		Current Liabilities	
		Accounts Payable	0
		Fiscal Agency Liability	0
		Total Current Liabilities	0
	Total Liabilities		0
	Equity		
		Current Year Earnings	21,494
		Retained Earnings	88,919
	Total Equity		110,413
Total Liabilit	ties and Equi	ty	110,413
			•

#### Carmel Cares Statement of Activities Calendar Year 2022

#### Account

Support and Revenue		% Revenue
Donation - Defined Other	0	0.0%
Grant - Keep America Beautiful	5,750	11.5%
Donation - Cell Tower Ordinance Project	0	0.0%
Donation - Forest Theater Project	1,548	3.1%
Donation - General Fund	16,466	32.9%
Donation - Safety Related Projects	0	0.0%
Donation - Scenic Pathway Project	26,317	52.5%
Donation - In Kind	0	0.0%
Grant - Defined Safety Project	0	0.0%
Total Support and Revenue	50,081	100.0%

		% Program
Project/Program Expenses		Expenses
Direct Cost - Cherry Center Project	250	1.3%
Direct Cost - Devendorf Park Project	0	0.0%
Direct Cost - Downtown Beautification Projects	1,147	5.9%
Direct Cost - Keep America Beautiful	1,762	
Direct Cost - Forest Theater Project	15	0.1%
Direct Cost - Median Minder Program	1,069	5.5%
Direct Cost - Other Defined Project	5,000	25.9%
Direct Cost - Other Projects	321	1.7%
Direct Cost - Pick Up Posse	727	3.8%
Direct Cost - Restaurant Meal Program	450	2.3%
Direct Cost - Safety Related Projects	0	0.0%
Direct Cost - Scenic Pathway Project	3,395	17.6%
Direct Cost - Structures	0	0.0%
Direct Cost - Sunset Center Project	0	0.0%
Subcontractors - Cell Tower Ordinance Project	0	0.0%
Subcontractors - Devendorf Park Project	0	0.0%
Subcontractors - Forest Theater Project	0	0.0%
Subcontractors - Median Minder Program	0	0.0%
Subcontractors - Scenic Pathway Project	5,148	26.7%
Subcontractors - Other Projects	0	0.0%
Subcontractors - Structures	0	0.0%
Total Cost of Goods Sold	19,284	100.0%

Operating Expenses		% Revenue
Advertising and Promotion	0	0.0%
Business License and Fees	75	0.1%
Automobile Expense	101	0.2%
Grant - City of Carmel	0	0.0%
Grants - Other nonprofits	5,000	10.0%
Dues & Subscriptions	1,041	2.1%
Insurance	0	0.0%
Meals & Entertainment	0	0.0%
Miscellaneous	0	0.0%
Office Supplies	223	0.4%
Other Expense	75	0.1%
Professional Fees	236	0.5%
Total Operating Expenses	6,751	13.5%
Change in Net Assets	24,046	48.0%

30,797

61.5%

Change in Assets before Operating Expenses

#### Carmel Cares Statement of Financial Position As of March 31, 2023

		Account	As of 03/31/23
Assets			
	Current Asse	ts	
		Cash and Cash Equivalents	
		Checking	120,160
		Total Cash	120,160
		Accounts Receivable	7,487
	Total Current	Assets	127,647
	Fixed Assets		
		Landscaping Equipment	6,807
	Total Fixed A	ssets	6,807
Total Assets			134,454
Liabilities a	nd Equity Liabilities		
	Liabilities		
		Current Liabilities	_
		Accounts Payable	0
		Fiscal Agency Liability	0
		Total Current Liabilities	0
	Total Liabilities		0
	Equity		
		Current Year Earnings	24,046
		Retained Earnings	110,409
	Total Equity		134,455
	, ,		,
<b>Total Liabilit</b>	ties and Equi	ty	134,455